NV HHF Program Highlights

Principal Reduction Program: The number of Principal Reduction approvals increased during 2nd quarter as a result of changes to the Servicer approval process and additional Servicer engagement. NV HHF had 52 principal Reduction approvals in the 2nd quarter - doubling the number of program to date principal reductions.

1st mortgage balances have now been reduced by over \$10.5 million dollars.

Nevada continues to leverage HHF funds to reduce 1st mortgage balances: For every \$1 contributed by NV HHF, there is over \$3 in total mortgage reduction.

2nd Lien Relief Program: Over \$7.4 million dollars of 2nd mortgages have been extinguished by NV HHF & Banks.

Mortgage Assistance Program: Nevada is now helping almost 1,000 unemployed/underemployed Nevadans keep their homes with our Mortgage Assistance Program.

Homeowners Assisted by NV HHF

The table below shows the homeowners assisted by NV HHF through June 30, 2012, listed by program. (Some homeowners receive assistance in more than 1 program.)

| Program | Homeowners Assisted | Assistance rovided by NV HHF | pr | ssistance ovided by vicers/Banks | То | otal Homeowner Assistance |
|------------------------------------|------------------------|------------------------------------|----|--|----|------------------------------|
| Mortgage Assistance | 962 | 4,935,951 | | N/A | | 4,935,951 |
| 2nd Lien Relief | 236 | 2,653,942 | | 4,833,536 | | 7,487,478 |
| Principal Reduction * | 92 | 3,375,585 | | 7,155,603 | | 10,531,188 |
| Transition (Short Sale) Assistance | 40 | 90,732 | | N/A | | 90,732 |
| Total | | \$ 11,056,210 | \$ | 11,989,139 | \$ | 23,045,349 |

^{* 8} homeowners were unable to complete their trial period and were removed from the program.

Moving Forward

NV HHF rolled out the pilot for our Principal Curtailment Program late in the 2nd quarter. In conjunction with the HARP 2 refinancing program, NV HHF will contribute up to \$50,000 toward principal reduction for qualified homeowners.

As of the end of the quarter, we had received roughly 1,200 inquiries and almost 200 applications. We see the Principal Curtailment program having a significant positive impact on our goal of helping homeowners keep, and afford, their homes.

^{* \$2,851,190} of NV HHF Principal Reduction assistance will be paid out over a 3 year period.



This document describes Nevada Affordable Housing Assistance Corporation's (NAHAC) Hardest-Hit Fund (HHF) data that NAHAC is required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All NAHAC HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained NAHAC records. Data should be reported by NAHAC, the State of Nevada's Eligible Entity, by the 15th of the month following the quarter.

Template Version Date: April 2012

| Nevada | | |
|--|---------------|--------------------|
| HFA Performance Data Reporting- Borrower | Characteristi | cs |
| | OTD | Occurred to the co |
| Unique Borrower Count | QTD | Cumulative |
| Number of Unique Borrowers Receiving Assistance | 372 | 1,263 |
| Number of Unique Borrowers Denied Assistance | 63 | 506 |
| 3 Number of Unique Borrowers Withdrawn from Program | 56 | 272 |
| Number of Unique Borrowers in Process | 706 | |
| Total Number of Unique Borrower Applicants | 1,197 | 2,747 |
| Borrower Income (\$) | 1,107 | 2,7 17 |
| Above \$90,000 | 0.80% | 0.40% |
| \$70,000- \$89,000 | 3.76% | |
| \$50,000- \$69,000 | 9.95% | |
| Below \$50,000 | 85.49% | |
| . , | 65.49% | 04.40% |
| Borrower Income as Percent of Area Median Income (AMI) | 1 4.0=0/ | 1 0 = 40/ |
| Above 120% | 1.35% | |
| 110%- 119% | 1.88% | |
| 100%- 109% | 2.42% | |
| 90%- 99% | 2.42% | |
| 80%- 89% | 4.03% | |
| Below 80% | 87.90% | 88.04% |
| Geographic Breakdown (by county) | | |
| Carson City | 6 | 25 |
| Churchill | 1 | 10 |
| Clark | 296 | |
| Douglas | 4 | |
| Elko | 1 | |
| Esmeralda | 0 | |
| Eureka | 0 | |
| Humboldt | 1 | 2 |
| Lander | 0 | |
| Lincoln | 0 | |
| | 7 | 41 |
| Lyon | | |
| Mineral | 0 | |
| Nye | 7 | |
| Pershing | 0 | |
| Storey | 1 | |
| Washoe | 48 | |
| White Pine | 0 | 0 |
| Home Mortgage Disclosure Act (HMDA) | | |
| Borrower | | |
| Race | | |
| American Indian or Alaskan Native | 0 | 5 |
| Asian | 17 | 53 |
| Black or African American | 41 | |
| Native Hawaiian or other Pacific Islander | 6 | |
| White | 170 | |
| Information Not Provided by Borrower | 138 | |
| Ethnicity | , | |
| Hispanic or Latino | 71 | 202 |
| Not Hispanic or Latino | 230 | |
| Information Not Provided by Borrower | 71 | 209 |
| | | |
| Sex Male | 100 | 600 |
| | 182 | |
| Female | 178 | |
| Information Not Provided by Borrower | 12 | 61 |
| Co-Borrower | | |

| | Nevada | | | | |
|----------------|---|--|------------|--|--|
| | HFA Performance Data Reporting- Borrow | wer Characteristi | cs | | |
| | | | | | |
| | | QTD | Cumulative | | |
| | Race | | | | |
| | American Indian or Alaskan Native | 1 | 2 | | |
| | Asian | 9 | 32 | | |
| | Black or African American | 11 | 30 | | |
| | Native Hawaiian or other Pacific Islander | 4 | 6 | | |
| | White | 71 | 267 | | |
| | Information Not Provided by Borrower | 63 | 349 | | |
| | Ethnicity | | | | |
| | Hispanic or Latino | 27 | 88 | | |
| | Not Hispanic or Latino | 95 | 340 | | |
| | Information Not Provided by Borrower | 37 | 258 | | |
| | Sex | == | | | |
| | Male | 56 | 209 | | |
| ļ | Female | 93 | 317 | | |
| | Information Not Provided by Borrower | 10 | 160 | | |
| Hardship | | <u>. </u> | | | |
| | Unemployment | 185 | 728 | | |
| | Underemployment | 154 | 381 | | |
| | Divorce | 0 | 6 | | |
| | Medical Condition | 0 | 8 | | |
| | Death | 0 | 2 | | |
| | Other | 33 | 138 | | |
| Current Loan | to Value Ratio (LTV) | | | | |
| | <100% | 12.10% | 15.28% | | |
| | 100%-109% | 4.03% | 3.72% | | |
| | 110%-120% | 4.84% | 5.62% | | |
| | >120% | 79.03% | 75.38% | | |
| Current Comb | nined Loan to Value Ratio (CLTV) | | | | |
| | <100% | 8.60% | 10.93% | | |
| | 100%-119% | 7.26% | 8.55% | | |
| | 120%-139% | 8.06% | 9.26% | | |
| | 140%-159% | 11.56% | 11.16% | | |
| | >=160% | 64.52% | 60.10% | | |
| Delinquency S | | | | | |
| | Current | 50.00% | 50.59% | | |
| | 30+ | 4.30% | 4.91% | | |
| | 60+ | 3.23% | 3.09% | | |
| | 90+ | 42.47% | 41.41% | | |
| Household Size | | | | | |
| | 1 | 137 | 394 | | |
| | 2 | 110 | 395 | | |
| | 3 | 61 | 193 | | |
| | 4 | 28 | 143 | | |
| | 5+ | 36 | 138 | | |

^{3.} During Q2 2012, 19 clients that had previously withdrawn from assistance conideration reapplied and were granted assistance. These clients were reclassed from *Withdrawn from Program* to *Receiving Assistance*. Due to this adjustment, the *Withdrawn from Program* Cumulative fields will not sum on a quarter-over-quarter basis.

Nevada **HHF Performance Data Reporting- Program Performance Principal Reduction Program** QTD Cumulative Program Intake/Evaluation Approved Number of Borrowers Receiving Assistance 100 52 % of Total Number of Applications 47.27% 54.64% Denied Number of Borrowers Denied 8 31 % of Total Number of Applications 7.27% 16.94% Withdrawn Number of Borrowers Withdrawn 5 % of Total Number of Applications 2.73% 2.73% In Process Number of Borrowers In Process 47 N/A % of Total Number of Applications 42.73% N/A Total Number of Borrowers Applied 110 183 Number of Borrowers Participating in Other HFA HHF Programs or **Program Components** 0 2 Program Characteristics **General Characteristics** Median 1st Lien Housing Payment Before Assistance 1,380 1.455 Median 1st Lien Housing Payment After Assistance 1,062 1,025 Median 2nd Lien Housing Payment Before Assistance 268 387 Median 2nd Lien Housing Payment After Assistance 268 387 Median 1st Lien UPB Before Program Entry 252,969 222,862 Median 1st Lien UPB After Program Entry 147,763 160,127 Median 2nd Lien UPB Before Program Entry 37,753 55,077 Median 2nd Lien UPB After Program Entry 37,753 55,077 Median Principal Forgiveness¹ 66,556 50,396 Median Length of Time Borrower Receives Assistance N/A N/A Median Assistance Amount 50,000 36,684 **Assistance Characteristics** Assistance Provided to Date 622,236 1,076,236 Total Lender/Servicer Assistance Amount 872,944 2,449,476 Borrowers Receiving Lender/Servicer Match (%) 100% 100% Median Lender/Servicer Assistance per Borrower 50,396 66,556 Other Characteristics Median Length of Time from Initial Request to Assistance Granted 2 Current Number 0.00% 7.00% Delinquent (30+) Number 0.00% 0.00% Delinguent (60+) Number 0.00% 4.00% Delinquent (90+) Number 89 100.00% 89.00% **Program Outcomes**

Nevada **HHF Performance Data Reporting- Program Performance Principal Reduction Program** Cumulative QTD Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) 13 19 **Alternative Outcomes** Foreclosure Sale Number 0.00% 0.00% Cancelled Number 6 46.15% 42.11% Deed in Lieu Number 0.00% 0.00% Short Sale Number 0.00% 0.00% Program Completion/ Transition Loan Modification Program Number 53.85% 47.37% Re-employed/ Regain Appropriate Employment Level N/A N/A N/A N/A Reinstatement/Current/Payoff Number 0 0.00% 10.53% Short Sale N/A N/A Number N/A N/A Deed in Lieu Number N/A N/A N/A N/A Other - Borrower Still Owns Home Number 0 0.00% 0.00% Homeownership Retention² Six Months Number N/A 19 Six Months % N/A 100.00% Twelve Months Number N/A Twelve Months % N/A 100.00% Twenty-four Months Number N/A Twenty-four Months % N/A 0.00% Unreachable Number N/A Unreachable % N/A 0.00% 1. Includes second mortgage settlement 2. Borrower still owns home

Nevada

HHF Performance Data Reporting- Program Performance Second Mortgage Reduction Program

| | QTD | Cumulative |
|--|-----------|------------|
| Program Intake/Evaluation | | |
| Approved | | |
| Number of Borrowers Receiving Assistance | 46 | 236 |
| % of Total Number of Applications | 12.30% | 33.96% |
| Denied | | |
| Number of Borrowers Denied | 25 | 139 |
| % of Total Number of Applications | 6.68% | 20.00% |
| Withdrawn | | |
| Number of Borrowers Withdrawn | 19 | 36 |
| % of Total Number of Applications | 5.08% | 5.18% |
| In Process | | |
| Number of Borrowers In Process | 284 | N/A |
| % of Total Number of Applications | 75.94% | |
| Total | 75.5470 | 14/74 |
| Total Number of Borrowers Applied | 374 | 695 |
| Number of Borrowers Participating in Other HFA HHF Programs or | 3/4 | 093 |
| Program Components | 40 | 70 |
| ů i | 12 | 70 |
| Program Characteristics | | |
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | 1,220 | 1,238 |
| Median 1st Lien Housing Payment After Assistance | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | 240 | 103 |
| Median 2nd Lien Housing Payment After Assistance | - | - |
| Median 1st Lien UPB Before Program Entry | 187,910 | 189,671 |
| | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | 39,848 | 15,289 |
| Median 2nd Lien UPB After Program Entry | - | |
| Median Principal Forgiveness ¹ | 23,419 | 4,688 |
| | V/A | 4,000 |
| U | | 10,000 |
| Median Assistance Amount | 11,160 | 10,806 |
| Assistance Characteristics | | |
| Assistance Provided to Date | 516,159 | 2,653,942 |
| Total Lender/Servicer Assistance Amount | 1,288,572 | 4,833,536 |
| Borrowers Receiving Lender/Servicer Match (%) | 74% | 47% |
| Median Lender/Servicer Assistance per Borrower | 23,419 | 4,688 |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | 75 | 56 |
| Current | - | |
| Number | 0 | 89 |
| % | 0.00% | 37.71% |
| Delinquent (30+) | 0.0070 | 07.7170 |
| Number | 0 | 2 |
| % | | 4.070/ |
| <u>. </u> | 0.00% | 1.27% |
| Delinquent (60+) | | 1.0 |
| Number | 0 | 10 |
| % | 0.00% | 4.24% |
| Delinquent (90+) | | |
| Number | 46 | 134 |
| % | 100.00% | 56.78% |
| Program Outcomes | | |
| Borrowers No Longer in the HHF Program (Program | | |
| Completion/Transition or Alternative Outcomes) | 46 | 236 |
| | | =30 |

Nevada **HHF Performance Data Reporting- Program Performance Second Mortgage Reduction Program** QTD Cumulative **Alternative Outcomes** Foreclosure Sale Number 0.00% 0.00% Cancelled Number 0.00% 0.00% Deed in Lieu Number 0.00% 0.00% Short Sale Number 21 4.35% 8.90% Program Completion/ Transition Loan Modification Program Number 0 0.00% 0.00% Re-employed/ Regain Appropriate Employment Level Number N/A N/A N/A N/A Reinstatement/Current/Payoff Number 44 215 95.65% 91.10% % Short Sale Number N/A N/A N/A N/A Deed in Lieu Number N/A N/A N/A N/A Other - Borrower Still Owns Home Number 0.00% 0.00% Homeownership Retention^{2, 4} Six Months Number N/A 137 Six Months % N/A 86.71% Twelve Months Number N/A 21 Twelve Months % N/A 80.77% Twenty-four Months Number N/A Twenty-four Months % N/A 0.00% Unreachable Number N/A 0.00% Unreachable % N/A 1. Includes second mortgage settlement 2. Borrower still owns home

4. Homeownership Retention - 21 2nd liens were extinguished with NV HHF® assistance specifically to allow

the homeowner to complete a shortsale transaction.

Nevada **HFA Performance Data Reporting- Program Performance Short Sale Acceleration Program** QTD Cumulative Program Intake/Evaluation Approved Number of Borrowers Receiving Assistance (See Note 5) 40 % of Total Number of Applications 25.00% 41.24% Denied Number of Borrowers Denied % of Total Number of Applications 2.94% 6.19% Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications 0.00% 2.06% In Process Number of Borrowers In Process 49 N/A % of Total Number of Applications 72.06% N/A Total Total Number of Borrowers Applied 68 97 Number of Borrowers Participating in Other HFA HHF Programs or **Program Components** 4 13 **Program Characteristics** General Characteristics Median 1st Lien Housing Payment Before Assistance 1,550 1,623 Median 1st Lien Housing Payment After Assistance N/A N/A Median 2nd Lien Housing Payment Before Assistance 216 202 Median 2nd Lien Housing Payment After Assistance N/A N/A Median 1st Lien UPB Before Program Entry 217,028 223,662 Median 1st Lien UPB After Program Entry N/A N/A Median 2nd Lien UPB Before Progam Entry 42,219 26,963 Median 2nd Lien UPB After Progam Entry N/A N/A Median Principal Forgiveness¹ N/A N/A Median Length of Time Borrower Receives Assistance N/A N/A Median Assistance Amount 2.200 1.995 Assistance Characteristics Assistance Provided to Date 37,014 90,732 Total Lender/Servicer Assistance Amount N/A N/A Borrowers Receiving Lender/Servicer Match (%) N/A N/A Median Lender/Servicer Assistance per Borrower N/A N/A Other Characteristics Median Length of Time from Initial Request to Assistance Granted 59 43 Current Number 0.00% 0.00% Delinquent (30+) Number 0.00% 0.00% Delinguent (60+) Number 0.00% 4.88% Delinquent (90+) Number 17 39 100.00% 95.12% **Program Outcomes** Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) 17 41

Nevada **HFA Performance Data Reporting- Program Performance Short Sale Acceleration Program** QTD Cumulative **Alternative Outcomes** Foreclosure Sale Number 0.00% 0.00% Cancelled Number 0.00% 0.00% Deed in Lieu Number 0.00% 0.00% Short Sale Number 0 0.00% 0.00% **Program Completion/ Transition** Loan Modification Program Number N/A N/A N/A N/A Re-employed/ Regain Appropriate Employment Level Number N/A N/A N/A N/A Reinstatement/Current/Payoff Number N/A N/A N/A N/A Short Sale Number 17 41 100.00% 100.00% Deed in Lieu Number 0.00% 0.00% Other - Borrower Still Owns Home Number N/A N/A N/A N/A Homeownership Retention² Six Months Number N/A N/A Six Months % N/A N/A Twelve Months Number N/A N/A Twelve Months % N/A N/A Twenty-four Months Number N/A N/A Twenty-four Months % N/A N/A Unreachable Number N/A N/A N/A Unreachable % N/A 1. Includes second mortgage settlement 2. Borrower still owns home

5. Cumulative Total reduced by 1 (one) to reflect duplicate entry in prior quarter.

Nevada **HFA Performance Data Reporting- Program Performance** Mortgage Assistance Program QTD Cumulative Program Intake/Evaluation Approved Number of Borrowers Receiving Assistance 274 962 % of Total Number of Applications 34.60% 46.86% Denied Number of Borrowers Denied 38 368 % of Total Number of Applications 4.80% 17.92% Withdrawn Number of Borrowers Withdrawn 46 289 % of Total Number of Applications 5.80% 14.08% In Process Number of Borrowers In Process 434 N/A % of Total Number of Applications 54.80% N/A Total Number of Borrowers Applied 792 2.053 Number of Borrowers Participating in Other HFA HHF Programs or **Program Components** 6 64 Program Characteristics **General Characteristics** 1,111 Median 1st Lien Housing Payment Before Assistance 1,131 Median 1st Lien Housing Payment After Assistance 120 129 Median 2nd Lien Housing Payment Before Assistance 286 250 Median 2nd Lien Housing Payment After Assistance N/A N/A Median 1st Lien UPB Before Program Entry 172,839 179,208 Median 1st Lien UPB After Program Entry N/A N/A Median 2nd Lien UPB Before Program Entry 50,260 42,000 Median 2nd Lien UPB After Program Entry N/A N/A Median Principal Forgiveness¹ N/A N/A Median Length of Time Borrower Receives Assistance N/A Median Assistance Amount 2,000 5,689 **Assistance Characteristics** 4,935,951 Assistance Provided to Date 2,117,983 Total Lender/Servicer Assistance Amount N/A N/A Borrowers Receiving Lender/Servicer Match (%) N/A N/A Median Lender/Servicer Assistance per Borrower N/A N/A Other Characteristics Median Length of Time from Initial Request to Assistance Granted 61 61 Current Number 192 675 70.07% 70.17% % Delinquent (30+) Number 64 5.84% 6.65% Delinguent (60+) Number 40 12 4.16% 4.38% Delinguent (90+) Number 183 19.71% 19.02% **Program Outcomes**

Nevada **HFA Performance Data Reporting- Program Performance Mortgage Assistance Program** QTD Cumulative Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) 160 199 **Alternative Outcomes** Foreclosure Sale Number % 0.00% 0.00% Cancelled Number 25 55 15.62% 27.64% Deed in Lieu Number 0.00% 0.00% Short Sale Number 0.00% 0.00% **Program Completion/ Transition** Loan Modification Program Number 2.50% 3.02% Re-employed/ Regain Appropriate Employment Level 0 0.00% 2.51% % Reinstatement/Current/Payoff Number 0 0.00% 0.00% Short Sale Number N/A N/A N/A N/A Deed in Lieu Number N/A N/A % N/A N/A Other - Borrower Still Owns Home Number 131 133 81.88% 66.83% Homeownership Retention² Six Months Number N/A 539 Six Months % N/A 100.00% Twelve Months Number N/A 81 Twelve Months % N/A 100.00% Twenty-four Months Number N/A Twenty-four Months % N/A 0.00% Unreachable Number N/A Unreachable % N/A 0.00% 1. Includes second mortgage settlement 2. Borrower still owns home

Nevada **HFA Performance Data Reporting- Program Performance** Mortgage Assistance Program Alternative QTD Cumulative Program Intake/Evaluation Approved Number of Borrowers Receiving Assistance 0 0 % of Total Number of Applications 0.00% 0.00% Denied Number of Borrowers Denied 0 0 % of Total Number of Applications 0.00% 0.00% Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications 0.00% 0.00% In Process Number of Borrowers In Process 3 N/A % of Total Number of Applications 100.00% N/A Total Number of Borrowers Applied 3 3 Number of Borrowers Participating in Other HFA HHF Programs or **Program Components** 0 Program Characteristics **General Characteristics** Median 1st Lien Housing Payment Before Assistance 0 0 Median 1st Lien Housing Payment After Assistance 0 0 Median 2nd Lien Housing Payment Before Assistance 0 0 Median 2nd Lien Housing Payment After Assistance N/A N/A Median 1st Lien UPB Before Program Entry 0 0 Median 1st Lien UPB After Program Entry N/A N/A Median 2nd Lien UPB Before Program Entry 0 0 Median 2nd Lien UPB After Program Entry N/A N/A Median Principal Forgiveness¹ N/A N/A Median Length of Time Borrower Receives Assistance N/A 0 Median Assistance Amount 0 0 **Assistance Characteristics** Assistance Provided to Date 0 0 Total Lender/Servicer Assistance Amount N/A N/A Borrowers Receiving Lender/Servicer Match (%) N/A N/A Median Lender/Servicer Assistance per Borrower N/A N/A Other Characteristics Median Length of Time from Initial Request to Assistance Granted 0 Current Number 0 0.00% 0.00% % Delinquent (30+) Number 0.00% 0.00% Delinguent (60+) Number 0.00% 0.00% Delinguent (90+) Number 0.00% 0.00% **Program Outcomes**

Nevada **HFA Performance Data Reporting- Program Performance** Mortgage Assistance Program Alternative QTD Cumulative Borrowers No Longer in the HHF Program (Program 0 Completion/Transition or Alternative Outcomes) **Alternative Outcomes** Foreclosure Sale Number % 0.00% 0.00% Cancelled Number 0.00% 0.00% Deed in Lieu Number 0.00% 0.00% Short Sale Number 0.00% 0.00% **Program Completion/ Transition** Loan Modification Program Number 0.00% 0.00% Re-employed/ Regain Appropriate Employment Level 0.00% 0.00% Reinstatement/Current/Payoff Number 0.00% 0.00% Short Sale Number N/A N/A N/A N/A Deed in Lieu Number N/A N/A N/A N/A % Other - Borrower Still Owns Home Number 0 0.00% 0.00% Homeownership Retention² Six Months Number N/A Six Months % N/A 0.00% Twelve Months Number N/A Twelve Months % N/A 0.00% Twenty-four Months Number N/A Twenty-four Months % N/A 0.00% Unreachable Number N/A Unreachable % N/A 0.00% 1. Includes second mortgage settlement 2. Borrower still owns home